

JOHN LAZAREV

CONTACT INFORMATION

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PERSONAL INFORMATION

Date of Birth: July 4th, 1984
Citizenship: USA and Russia

CURRENT EMPLOYMENT

Convoy, 2021 –
Dynamic Marketplace, Principal Economist

ACADEMIC APPOINTMENTS

New York University, 2012 –
Leonard N. Stern School of Business, Visiting Scholar, 2019 –
Department of Economics, Assistant Professor of Economics, 2012 – 2019
University of Pennsylvania, Department of Economics, Senior Fellow, 2019 – 2021
Toulouse School of Economics, Visiting Professor, November 2019
Northwestern University, Department of Economics, Visiting Scholar, Spring 2016
Yale University, Cowles Foundation, Visiting Professor, Fall 2015

EDUCATION

Stanford University, Graduate School of Business, Stanford, CA
Ph.D. Economic Analysis and Policy, 2012
Advisers: Lanier Benkard (co-primary adviser), Peter Reiss (co-primary adviser), Michael Ostrovsky, Andrzej Skrzypacz
Russian Academy of Sciences, Moscow, Russia
Ph.D. (kandidat) Mathematical Methods of Economics, 2008
New Economic School, Moscow, Russia
M.A. Economics, 2006
Lomonosov Moscow State University, Department of Economics, Moscow, Russia
B.Sc. Economics, 2005

RESEARCH AND TEACHING FIELDS

Primary Field: Industrial Organization
Secondary Fields: Applied Microeconomics, Econometrics

WORKING PAPERS

“The Welfare Effects of Intertemporal Price Discrimination: An Empirical Analysis of Airline Pricing in U.S. Monopoly Markets,” *revise and resubmit at the American Economic Review*

“Simulating the Dynamic Effects of Horizontal Mergers: U.S. Airlines” (joint with Lanier Benkard and Aaron Bodoh-Creed), *revise and resubmit at the RAND Journal of Economics*

“Getting More from Less: Understanding Airline Pricing,” *submitted*

“Input Allocation and Downstream Market Structure: Slot Control in the U.S. Airline Industry,” *under revision*

“Quantifying Delay Externalities in Airline Networks” (joint with Jakub Kastl and Liyu Dou), *under revision*

“The Identification Power of the Markov Assumption in Dynamic Discrete Choice Models”

“What Can We Learn from Merger Retrospectives? Lessons for the U.S. Airline Industry” (joint with Aviv Nevo and Bob Town)

“Blacklisted”

WORK IN PROGRESS

“Most Favored Nation Clauses in the Health Care Industry” (joint with Cory Capps and Ali Yurukoglu)

“How Airlines Compete: Evidence from Airfare Hikes”

“A Maximum Likelihood Estimator in an Incomplete Model of English Auctions”

TEACHING EXPERIENCE

University of Pennsylvania, Philadelphia, PA

Instructor: Industrial Organization (undergraduate), Econometrics (undergraduate), Game Theory (undergraduate)

New York University, New York, NY

Instructor: Industrial Organization (graduate), Applied Microeconomics (graduate), Market Structure and Performance (undergraduate)

Stanford University, Stanford, CA

Teaching Assistant: Managerial Economics – Accelerated (MBA), Managerial Economics (MBA), Introductory Economics (undergraduate), Intermediate Econometrics (graduate)

PROFESSIONAL MEMBERSHIPS

American Economic Association, Econometric Society, National Association for Business Economics

PRESENTATIONS

Seminars:

2021- Drexel Economics

2015-20 Yale Economics, Penn State Economics, Northwestern Economics, Northwestern Transportation Center, USC Marshall DSO, Federal Trade Commission, Boston College Economics, UC Berkeley Economics, Purdue Economics, UT Austin Economics University of Pennsylvania Economics, Toulouse School of Economics, University of Wisconsin-Madison Economics

2011-15 London School of Economics, University of Connecticut Economics, Washington University Olin Business School, Brown Economics, Harvard Economics, University of

Minnesota Economics, Duke Economics, University of Wisconsin-Madison Economics, Northwestern Economics, UCLA Economics, Princeton Economics, Yale Economics, Chicago Booth Marketing, NYU Economics, Microsoft Research (Cambridge, MA), University of Pennsylvania Economics, Toulouse School of Economics

Conferences (presentations and discussions):

- 2016-20 Econometric Society North American Winter Meeting (San Francisco, CA), International Industrial Organization Conference (Philadelphia, PA), Michigan Conference Industrial Organization Conference (Ann Arbor, MI), Econometric Society North American Winter Meeting (Chicago, IL), Stanford Institute for Theoretical Economics, Econometric Society European Meeting (Cologne, Germany), Interactions Conference at Northwestern University (Evanston, IL), Econometric Society North American Winter Meeting (San Diego, CA)
- 2011-15 The Economics of the Airline Industry (Brookings Institution, DC), Econometric Society North American Summer Meeting (Northwestern, IL), Quantitative Marketing and Economics (Duke, NC), Econometric Society North American Winter Meeting (San Diego, CA), Industrial Organization Society Meeting (San Diego, CA), Stanford Institute for Theoretical Economics, NYU IO Day, Pricing Workshop (Collegio Carlo Alberto, Torino, Italy), Winter IO Conference at Dartmouth (Hanover, NH)

GRANTS, HONORS, AND AWARDS

- 2020 Irving B. Kravis Certificate for Distinction in Undergraduate Teaching, UPenn
- 2006-2011 Graduate Fellowships, Stanford Graduate School of Business
- 2008 Participant of the Third Lindau Meeting in Economic Sciences
- 2006 Don Patinkin Award for Exceptional Achievements in Academic Performance, Teaching and Research, New Economic School

PROFESSIONAL SERVICES

Referee for ACM Conference on Economics and Computation EC'16, *American Economic Review*, *American Economic Review: Insights*, *American Economic Journal: Applied Economics*, *American Economic Journal: Microeconomics*, French National Research Agency (ANR), *Econometrica*, *Economic Journal*, *Economics of Transportation*, *International Economic Review*, *International Journal of Industrial Organization*, *Journal of Applied Econometrics*, *Journal of Econometrics*, *Journal of Economic Behavior & Organization*, *Journal of Economics & Management Strategy*, *Journal of the European Economic Association*, *Journal of Industrial Economics*, *Journal of Political Economy*, *Journal of Transport Economics and Policy*, *Management Science*, *Quantitative Economics*, *Quantitative Marketing and Economics*, *Rand Journal of Economics*, *Review of Economics Studies*, SSH Research Council of Canada, *Southern Economic Journal*, *Theoretical Economics*, *Transportation Research Part B*, *Voprosy Ekonomiki*

UNIVERSITY COMMITTEES

- NYU Junior Recruiting, 2012-2017
- NYU Graduate Admission, 2013-2014